

## Curriculum Vitae Patrick Murphy

Meadean is a specialist management consultancy that provides strategic advice and targeted, effective solutions. We offer appropriate, innovative, value for money consulting and IT services that deliver lasting business benefits to clients.

Patrick is a skilled and commercially-focused management consultant with extensive energy industry experience both in Europe and South America who has formed his career with NORWEB, United Utilities, TXU-Europe and Edison Mission Energy as well as companies including BNFL and Pilkington, in management & consultancy roles. He is particularly capable of assignments requiring an understanding of complex business processes and data requirements.

Patrick's experience is varied within the fields of energy and utilities, as well as in the application of these skills to other sectors. He has demonstrated his ability to manage transformational projects to successful and timely conclusion. Relevant assignments include:

- successful delivery of strategic guidance and practical trading & risk capability developments to drive forward ESB's preparations for wholesale market liberalisation (the SEM) in Ireland.
- acting as Risk Project Manager for TXU Europe, including project management of the implementation of a sophisticated Risk Management methodology and associated complex systems.
- as Head of Analysis, establishing and managing a team of analysts to deliver electricity risk evaluations; price forecasts; retail customer transfer prices; and financial cost predictions for a business worth over £1bn.
- review and enhancement of key electricity & emissions trading processes and systems, improving an already effective electricity trading operation: this included the introduction of measures which increased focus on producing successful operational plans - this project contributed to increased trading profits and resulted in outperformance of the forecast budget, despite challenging market conditions.
- delivery of a project to overhaul policies and procedures covering many aspects of electricity & emissions trading and risk management.
- management of projects to provide enhanced performance reporting for UK trading operations and allow increased management focus on areas of potential growth or areas of identified weakness.
- acting as Business Coordination Manager, managed the business preparations for major Government legislative and transformational reforms of a complex marketplace.
- reviewing risk management practices and business plans for overseas operations of a major European business – this provided a robust basis from which the business could develop.
- regulatory review of overseas energy sales opportunities in emerging markets, allowing accurate assessment of prospects to be determined, to support major business decision making.

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